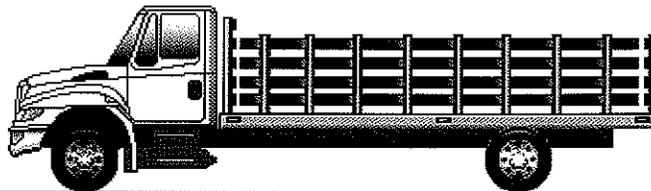


**Prepared For:**  
CITY OF TALLAHASSEE  
John McIntyre  
PROCUREMENT SERVICES OFF  
TALLAHASSEE, FL 32301-1731  
(850)891 - 8282  
Reference ID: N/A

**Presented By:**  
WARD INTERNATIONAL TRUCK  
JERRY LIVINGS  
4856 BLOUNTSTOWN HIGHWAY  
TALLAHASSEE FL 32304 -  
(850)701-0111

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.



**Model Profile**  
**2012 4300 SBA 4X2 (MA025)**

<b>APPLICATION:</b>	Stake Flat
<b>MISSION:</b>	Requested GVWR: 25500. Calc. GVWR: 23500 Calc. Start / Grade Ability: 18.80% / 1.34% @ 55 MPH Calc. Geared Speed: 87.2 MPH
<b>FUEL ECONOMY:</b>	9.27 MPG @ 55 MPH
<b>DIMENSION:</b>	Wheelbase: 224.00, CA: 156.90, Axle to Frame: 49.00
<b>ENGINE, DIESEL:</b>	{MaxxForce DT} EPA 10, 215 HP @ 2200 RPM, 560 lb-ft Torque @ 1300 RPM, 2400 RPM Governed Speed
<b>TRANSMISSION, AUTOMATIC:</b>	{Allison 2100_HS} 4th Generation Controls; Close Ratio, 5-Speed, With Overdrive; Less PTO Provision, Less Retarder, With 26,000-lb GVW & GCW Max.
<b>CLUTCH:</b>	Omit Item (Clutch & Control)
<b>AXLE, FRONT NON-DRIVING:</b>	{Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity
<b>AXLE, REAR, SINGLE:</b>	{Meritor MS-17-14X-3DFL} Single Reduction, 15,500-lb Capacity, With 190 Wheel Ends Gear Ratio: 4.11
<b>CAB:</b>	Conventional
<b>TIRE, FRONT:</b>	(2) 245/75R22.5 G661 HSA (GOODYEAR) 566 rev/mile, load range G, 14 ply
<b>TIRE, REAR:</b>	(4) 245/75R22.5 G661 HSA (GOODYEAR) 566 rev/mile, load range G, 14 ply
<b>SUSPENSION, RR, SPRING, SINGLE:</b>	Vari-Rate; 15,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring
<b>PAINT:</b>	Cab schematic 100GA Location 1: 9219, Winter White (Std) Chassis schematic N/A

<u>Code</u>	<u>Description</u>
MA02500	Base Chassis, Model 4300 SBA 4X2 with 224.00 Wheelbase, 156.90 CA, and 49.00 Axle to Frame.
1CAC	FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield); 10.125" x 3.062" x 0.312" (257.2mm x 77.8mm x 8.0mm); 480.1" (12195mm) Maximum OAL
1LLD	BUMPER, FRONT Full Width, Aerodynamic, Steel; 0.142" Material Thickness  <u>Includes</u> : BUMPER, FRONT Powder Coated Gray (Argent) Color
1WEJ	WHEELBASE RANGE 199" (505cm) Through and Including 254" (645cm)
2ATK	AXLE, FRONT NON-DRIVING {Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity  <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.
3ADA	SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf, 8,000-lb Capacity; With Shock Absorbers  <u>Includes</u> : SPRING PINS Rubber Bushings, Maintenance-Free  <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.
4085	BRAKE SYSTEM, HYDRAULIC {Meritor Wabco} Split System, Full Power, With Automatic Adjustment And With Four Channel ABS
4ESX	BRAKE CHAMBERS, FRONT AXLE {Haldex} 20 SqIn
4GAR	BRAKE, PARKING {Bosch} DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by Lever in Cab; Differential Mounted  <u>Includes</u> : PARKING BRAKE CONTROL Lever, Floor Mounted, Located Right of Driver
4JNP	BRAKES, FRONT, HYDRAULIC DISC Quadraulic; four 70mm Diameter Pistons
4NNL	BRAKES, REAR, HYDRAULIC DISC Quadraulic; four 70mm Diameter Pistons
4SBL	AIR COMPRESSOR {Bendix Tu-Flo 550} 13.2 CFM Capacity; and Tank for Air Source on Hydraulic Chassis
5AAA	STEERING COLUMN Stationary
5CAL	STEERING WHEEL 2-Spoke, 18" Diam., Black
5PRU	STEERING GEAR {TRW (Ross) THP45} Power
7BDA	EXHAUST SYSTEM Single, Horizontal, Aftertreatment Device Frame Mounted Right Side Back of Cab, Includes Horizontal Tail Pipe  <u>Includes</u> : NOTE: The Horizontal Tailpipe Includes a Temperature Control Device
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment  <u>Includes</u> : BATTERY BOX Steel : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab : FUSES, ELECTRICAL SAE Blade-Type : HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever : HORN, ELECTRIC Single : JUMP START STUD Located on Positive Terminal of Outermost Battery

<u>Code</u>	<u>Description</u>
	: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light
	: STARTER SWITCH Electric, Key Operated
	: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector
	: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature
	: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted
	: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever
	: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted
	: WIRING, CHASSIS Color Coded and Continuously Numbered
8GGZ	ALTERNATOR {Leece-Neville LBP2224H} Brush Type; 12 Volt 120 Amp. Capacity, Pad Mounted
8MEP	BATTERY SYSTEM {International} Maintenance-Free (2) 12-Volt 1300CCA Total
8RKB	RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input
	<u>Includes</u>
	: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior
	: SPEAKERS IN CAB (4) Coaxial with Premium Interior
8WTK	STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection
8WWJ	INDICATOR, LOW COOLANT LEVEL With Audible Alarm
8WZK	HEADLIGHTS Halogen; Composite Aero Design for Two Light System
9HAD	GRILLE Chrome
9WAY	FRONT END Tilting, Fiberglass, With Three Piece Construction
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100
	<u>Includes</u>
	: PAINT SCHEMATIC ID LETTERS "GA"
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone
11001	CLUTCH Omit Item (Clutch & Control)
12NUK	ENGINE, DIESEL {MaxxForce DT} EPA 10, 215 HP @ 2200 RPM, 560 lb-ft Torque @ 1300 RPM, 2400 RPM Governed Speed
	<u>Includes</u>
	: AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only)
	: ANTI-FREEZE Red Shell Rotella Extended Life Coolant; -40 Degrees F/ -40 Degrees C; for MaxxForce Engines
	: COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control
	: CRUISE CONTROL Electronic; Controls Integral to Steering Wheel
	: ENGINE OIL DRAIN PLUG Magnetic
	: ENGINE SHUTDOWN Electric, Key Operated
	: FUEL FILTER Included with Fuel/Water Separator
	: FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted
	: GOVERNOR Electronic
	: OIL FILTER, ENGINE Spin-On Type
	: WET TYPE CYLINDER SLEEVES
	<u>Notes</u>
	: Recommend Code 12THT when using front mount obstructions (winches, cones, reels, etc.) that restrict air flow through the radiator.
12TSY	FAN DRIVE {Borg-Warner SA85} Viscous Type, Screw On

<u>Code</u>	<u>Description</u>
	<u>Includes</u> : FAN Nylon
12UAW	RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 1045 SqIn Louvered, With 373 SqIn CAC, With In Tank Oil Cooler  <u>Includes</u> : DEAERATION SYSTEM with Surge Tank : HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps : RADIATOR HOSES Premium, Rubber
12UXG	FEDERAL EMISSIONS for 2010; MaxxFace DT Engines
12VBR	AIR CLEANER With Service Protection Element  <u>Includes</u> : GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted
12VXT	THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel
12VYP	ENGINE CONTROL, REMOTE MOUNTED - No Provision Furnished for Remote Mounted Engine Control
12WZE	EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Regulations
13AHG	TRANSMISSION, AUTOMATIC {Allison 2100_HS} 4th Generation Controls; Close Ratio, 5-Speed, With Overdrive; Less PTO Provision, Less Retarder, With 26,000-lb GVW & GCW Max.  <u>Includes</u> : OIL FILTER, TRANSMISSION Mounted on Transmission : TRANSMISSION OIL PAN Magnet in Oil Pan
13WLN	TRANSMISSION OIL Synthetic; 20 thru 28 Pints
13WYK	SHIFT CONTROL PARAMETERS Allison Load Based Shift Schedules (LBSS)
14APJ	AXLE, REAR, SINGLE {Meritor MS-17-14X-3DFL} Single Reduction, 15,500-lb Capacity, With 190 Wheel Ends . Gear Ratio: 4.11  <u>Includes</u> : REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle  <u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. : When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance
14VAC	SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 15,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring  <u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.
15SGK	FUEL TANK Top Draw; D Style, Non Polished Aluminum, 50 U.S. Gal., 189 L Capacity, 16" Deep, With Quick Connect Outlet, Mounted Right Side, Under Cab
16030	CAB Conventional  <u>Includes</u> : ARM REST (2) Molded Plastic; One Each Door : CLEARANCE/MARKER LIGHTS (5) Flush Mounted : COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window : CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel : DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted

<u>Code</u>	<u>Description</u>
	: GLASS, ALL WINDOWS Tinted : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side : INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color
16400	SEAT, PASSENGER Omit Item
16HBA	GAUGE CLUSTER English With English Electronic Speedometer  <u>Includes</u> : GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout : WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)
16HKT	IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster
16JPU	SEAT, FRONT BENCH {Gra-Mag} Full Width; Vinyl, With Fixed Mid Back  <u>Includes</u> : SEAT BELT (3) Two 3-Point Shoulder Belts for Driver and Outer Passenger and One 2-Point Lap Belt for Center Passenger
16SDA	MIRRORS (2) {Lang Mekra} Rectangular, 7.44" x 14.84" & 7.44" sq. Convex Right Side Only, 102" Inside Spacing, Breakaway Type
16VHG	CAB MOUNTING HEIGHT EFFECTS Mid Cab in Lieu of Low Cab Mounting Height (Approx. 4") With Cab Air Suspension
16WCT	AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster  <u>Includes</u> : HEATER HOSES Premium : HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps : REFRIGERANT Hydrofluorocarbon HFC-134A
16WJS	INSTRUMENT PANEL Center Section, Flat Panel
16WRX	CAB INTERIOR TRIM Deluxe  <u>Includes</u> : "A" PILLAR COVER Molded Plastic : CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering : CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket : DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors : FLOOR COVERING Rubber, Black : HEADLINER Soft Padded Cloth : INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section : STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door : SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console
27DNS	WHEELS, FRONT DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, 5 Hand Hold, Flanged Nut, Metric Mount, 7.50 DC Rims; With Steel Hubs.  <u>Includes</u> : PAINT IDENTITY, FRONT WHEELS White  <u>Notes</u> : Compatible Tire Sizes: 9R22.5, 10R22.5, 11R22.5, 235/80R22.5, 245/75R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5

**Code**  
28DNS

**Description**  
WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, 5 Hand Hold, Flanged Nut, Metric Mount, 7.50 DC Rims; With Steel Hubs

**Includes**  
: PAINT IDENTITY, REAR WHEELS White

**Notes**  
: Compatible Tire Sizes: 9R22.5, 10R22.5, 11R22.5, 235/80R22.5, 245/75R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5

7702608107

(2) TIRE, FRONT 245/75R22.5 G661 HSA (GOODYEAR) 566 rev/mile, load range G, 14 ply

7702608107

(4) TIRE, REAR 245/75R22.5 G661 HSA (GOODYEAR) 566 rev/mile, load range G, 14 ply

<u>Description</u>	<u>(USA DOLLAR)</u>	<u>Price</u>
Factory List Prices:		
Product Items	\$78,395.00	
Service Items	\$0.00	
Total Factory List Price Including Options:		\$78,395.00
Freight Charge	\$1,830.00	
Total Freight:		\$1,830.00
Total Factory List Price Including Freight:		\$80,225.00
Less Customer Allowance:		(\$21,011.00)
Total Vehicle Price:		\$59,214.00
Total Sale Price:		\$59,214.00
Total Per Vehicle Sales Price:		\$59,214.00
Net Sales Price:		\$59,214.00

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
**Official Title and Date**

\_\_\_\_\_  
**Firm or Business Name**

\_\_\_\_\_  
**Authorized Signature**

\_\_\_\_\_  
**Authorized Signature and Date**

**This proposal is not binding upon the seller without Seller's Authorized Signature**

\_\_\_\_\_  
**Official Title and Date**