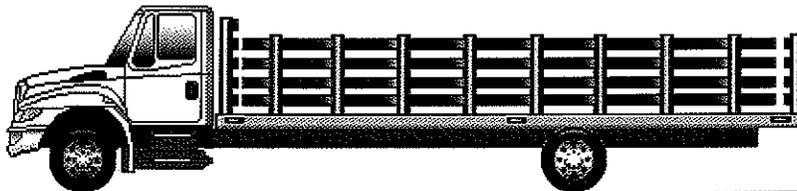


Prepared For:
CITY OF TALLAHASSEE
John McIntyre
PROCUREMENT SERVICES OFF
TALLAHASSEE, FL 32301-1731
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Reference ID: N/A

Presented By:
WARD INTERNATIONAL TRUCK
JERRY LIVINGS
4856 BLOUNTSTOWN HIGHWAY
TALLAHASSEE FL 32304 -
(850)701-0111

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.



Model Profile
2012 4300M7 SBA 4X2 (MA065)

APPLICATION:	Stake Flat
MISSION:	Requested GVWR: 25500. Calc. GVWR: 19500 Calc. Start / Grade Ability: 19.40% / 1.59% @ 55 MPH Calc. Geared Speed: 96.5 MPH
FUEL ECONOMY:	9.36 MPG @ 55 MPH
DIMENSION:	Wheelbase: 254.00, CA: 186.90, Axle to Frame: 96.00
ENGINE, DIESEL:	{MaxxFORCE 7} EPA 10, 220 HP @ 2600 RPM, 560 lb-ft Torque @ 1400 RPM, 2800 RPM Governed Speed, 220 Peak HP (Max)
TRANSMISSION, AUTOMATIC:	{Allison 1000_HS} 4th Generation Controls; Close Ratio, 5-Speed, With Overdrive; Less PTO Provision, Includes Park Pawl, Less Retarder, With 19,500-lb GVW & 26,000-lb GCW Max.
CLUTCH:	Omit Item (Clutch & Control)
AXLE, FRONT NON-DRIVING:	{Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity
AXLE, REAR, SINGLE:	{Meritor MS-17-14X-3DFL} Single Reduction, 15,500-lb Capacity, With 190 Wheel Ends Gear Ratio: 4.33
CAB:	Conventional
TIRE, FRONT:	(2) 245/75R22.5 G661 HSA (GOODYEAR) 566 rev/mile, load range G, 14 ply
TIRE, REAR:	(4) 245/75R22.5 G661 HSA (GOODYEAR) 566 rev/mile, load range G, 14 ply
SUSPENSION, RR, SPRING, SINGLE:	Vari-Rate; 15,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring
PAINT:	Cab schematic 100GA Location 1: 9219, Winter White (Std) Chassis schematic N/A

<u>Code</u>	<u>Description</u>
MA06500	Base Chassis, Model 4300M7 SBA 4X2 with 254.00 Wheelbase, 186.90 CA, and 96.00 Axle to Frame.
1CAC	FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield); 10.125" x 3.062" x 0.312" (257.2mm x 77.8mm x 8.0mm); 480.1" (12195mm) Maximum OAL
1LLD	BUMPER, FRONT Full Width, Aerodynamic, Steel; 0.142" Material Thickness <u>Includes</u> : BUMPER, FRONT Powder Coated Gray (Argent) Color
1SAL	CROSSMEMBER, REAR, AF (01)
1WED	WHEELBASE RANGE 238" (605cm) Through and Including 311" (790cm)
2ATK	AXLE, FRONT NON-DRIVING {Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.
3ADA	SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf, 8,000-lb Capacity; With Shock Absorbers <u>Includes</u> : SPRING PINS Rubber Bushings, Maintenance-Free <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.
4085	BRAKE SYSTEM, HYDRAULIC {Meritor Wabco} Split System, Full Power, With Automatic Adjustment And With Four Channel ABS
4GAR	BRAKE, PARKING {Bosch} DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by Lever in Cab; Differential Mounted <u>Includes</u> : PARKING BRAKE CONTROL Lever, Floor Mounted, Located Right of Driver
4JNP	BRAKES, FRONT, HYDRAULIC DISC Quadraulic; four 70mm Diameter Pistons
4NNL	BRAKES, REAR, HYDRAULIC DISC Quadraulic; four 70mm Diameter Pistons
5AAA	STEERING COLUMN Stationary
5CAL	STEERING WHEEL 2-Spoke, 18" Diam., Black
5PRG	STEERING GEAR {TRW (Ross) TAS-40} Power
7BDA	EXHAUST SYSTEM Single, Horizontal, Aftertreatment Device Frame Mounted Right Side Back of Cab, Includes Horizontal Tail Pipe <u>Includes</u> : NOTE: The Horizontal Tailpipe Includes a Temperature Control Device
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment <u>Includes</u> : BATTERY BOX Steel : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab : FUSES, ELECTRICAL SAE Blade-Type : HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever : HORN, ELECTRIC Single : JUMP START STUD Located on Positive Terminal of Outermost Battery : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light : STARTER SWITCH Electric, Key Operated

<u>Code</u>	<u>Description</u>
	: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector : TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature : TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted : WIRING, CHASSIS Color Coded and Continuously Numbered
8GGZ	ALTERNATOR {Leece-Neville LBP2224H} Brush Type; 12 Volt 120 Amp. Capacity, Pad Mounted
8MED	BATTERY SYSTEM {International} Maintenance-Free (2) 12-Volt 1100CCA Total
8RKB	RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input <u>Includes</u> : SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior : SPEAKERS IN CAB (4) Coaxial with Premium Interior
8WWJ	INDICATOR, LOW COOLANT LEVEL With Audible Alarm
8WYD	STARTING MOTOR {Delco Remy 29MT} 12 Volt; Less Thermal Over-Crank Protection, With Integrated Magnetic Switch
8WZK	HEADLIGHTS Halogen; Composite Aero Design for Two Light System
9HAD	GRILLE Chrome
9WAY	FRONT END Tilting, Fiberglass, With Three Piece Construction
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100 <u>Includes</u> : PAINT SCHEMATIC ID LETTERS "GA"
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone
11001	CLUTCH Omit Item (Clutch & Control)
12NUG	ENGINE, DIESEL {MaxxFORCE 7} EPA 10, 220 HP @ 2600 RPM, 560 lb-ft Torque @ 1400 RPM, 2800 RPM Governed Speed, 220 Peak HP (Max) <u>Includes</u> : AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only) : ANTI-FREEZE Red Shell Rotella Extended Life Coolant; -40 Degrees F/ -40 Degrees C; for MaxxFORCE Engines : CRUISE CONTROL Electronic; Controls Integral to Steering Wheel : ENGINE OIL DRAIN PLUG Magnetic : ENGINE SHUTDOWN Electric, Key Operated : FUEL FILTER Engine Mounted : FUEL HEATER Included with Fuel/Water Separator : FUEL/WATER SEPARATOR Engine Mounted : GLOW PLUG Automatic with Indicator Light : GOVERNOR Electronic : OIL FILTER, ENGINE Drop-In Cartridge Type
12TTB	FAN DRIVE {Borg-Warner Series 790} Viscous Type, Screw On <u>Includes</u> : FAN Nylon
12UAY	RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 817 SqIn Louvered, With 262 SqIn CAC, With In Tank Oil Cooler

<u>Code</u>	<u>Description</u>
	<u>Includes</u> : DEAERATION SYSTEM with Surge Tank : HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps : RADIATOR HOSES Premium, Rubber
12VBR	AIR CLEANER With Service Protection Element
	<u>Includes</u> : GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted
12VXT	THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel
12VYP	ENGINE CONTROL, REMOTE MOUNTED - No Provision Furnished for Remote Mounted Engine Control
12VZD	FEDERAL EMISSIONS for 2010; MaxxForte 7 Engines
12WZE	EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Regulations
13AHE	TRANSMISSION, AUTOMATIC {Allison 1000_HS} 4th Generation Controls; Close Ratio, 5-Speed, With Overdrive; Less PTO Provision, Includes Park Pawl, Less Retarder, With 19,500-lb GVW & 26,000-lb GCW Max.
	<u>Includes</u> : OIL FILTER, TRANSMISSION Mounted on Transmission : TRANSMISSION OIL PAN Magnet in Oil Pan
13WLN	TRANSMISSION OIL Synthetic; 20 thru 28 Pints
13WYK	SHIFT CONTROL PARAMETERS Allison Load Based Shift Schedules (LBSS)
14APJ	AXLE, REAR, SINGLE {Meritor MS-17-14X-3DFL} Single Reduction, 15,500-lb Capacity, With 190 Wheel Ends . Gear Ratio: 4.33
	<u>Includes</u> : REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle
	<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.
14VAC	SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 15,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring
	<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.
15SGK	FUEL TANK Top Draw; D Style, Non Polished Aluminum, 50 U.S. Gal., 189 L Capacity, 16" Deep, With Quick Connect Outlet, Mounted Right Side, Under Cab
16030	CAB Conventional
	<u>Includes</u> : ARM REST (2) Molded Plastic; One Each Door : CLEARANCE/MARKER LIGHTS (5) Flush Mounted : COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window : CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel : DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted : GLASS, ALL WINDOWS Tinted : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side : INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color : STEP (4) Two Steps Per Door

<u>Code</u>	<u>Description</u>
16400	SEAT, PASSENGER Omit Item
16HBA	GAUGE CLUSTER English With English Electronic Speedometer <u>Includes</u> : GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout : WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)
16HKT	IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster
16JPU	SEAT, FRONT BENCH {Gra-Mag} Full Width; Vinyl, With Fixed Mid Back <u>Includes</u> : SEAT BELT (3) Two 3-Point Shoulder Belts for Driver and Outer Passenger and One 2-Point Lap Belt for Center Passenger
16SDA	MIRRORS (2) {Lang Mekra} Rectangular, 7.44" x 14.84" & 7.44" sq. Convex Right Side Only, 102" Inside Spacing, Breakaway Type
16VHG	CAB MOUNTING HEIGHT EFFECTS Mid Cab in Lieu of Low Cab Mounting Height (Approx. 4") With Cab Air Suspension
16WCT	AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster <u>Includes</u> : HEATER HOSES Premium : HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps : REFRIGERANT Hydrofluorocarbon HFC-134A
16WJS	INSTRUMENT PANEL Center Section, Flat Panel
16WRX	CAB INTERIOR TRIM Deluxe <u>Includes</u> : "A" PILLAR COVER Molded Plastic : CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering : CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket : DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors : FLOOR COVERING Rubber, Black : HEADLINER Soft Padded Cloth : INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section : STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door : SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console
27DNB	WHEELS, FRONT DISC; 22.5" Painted Steel, 4 Hand Hole, 8-Stud (275 MM BC) Hub Piloted, Flanged Nut, Metric Mount 6.75 DC Rims With Steel Hubs <u>Includes</u> : PAINT IDENTITY, FRONT WHEELS White <u>Notes</u> : Compatible Tire Sizes: 9R22.5, 10R22.5, 235/80R22.5, 245/75R22.5, 255/70R22.5, 255/80R22.5
28DNB	WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 4 Hand Hole, 8-Stud (275 MM BC) Hub Piloted, Flanged Nut, Metric Mount 6.75 DC Rims With Steel Hubs <u>Includes</u> : PAINT IDENTITY, REAR WHEELS White

Code

Description

Notes

: Compatible Tire Sizes: 9R22.5, 10R22.5, 235/80R22.5, 245/75R22.5, 255/70R22.5, 255/80R22.5

7702608107

(2) TIRE, FRONT 245/75R22.5 G661 HSA (GOODYEAR) 566 rev/mile, load range G, 14 ply

7702608107

(4) TIRE, REAR 245/75R22.5 G661 HSA (GOODYEAR) 566 rev/mile, load range G, 14 ply

<u>Description</u>	(USA DOLLAR)	<u>Price</u>
Factory List Prices:		
Product Items	\$73,273.00	
Service Items	\$0.00	
Total Factory List Price Including Options:		\$73,273.00
Freight Charge	\$1,830.00	
Total Freight:		\$1,830.00
Total Factory List Price Including Freight:		\$75,103.00
Less Customer Allowance:		(\$20,844.45)
Total Vehicle Price:		\$54,258.55
Total Sale Price:		\$54,258.55
Total Per Vehicle Sales Price:		\$54,258.55
Net Sales Price:		\$54,258.55

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

Official Title and Date

Firm or Business Name

Authorized Signature

Authorized Signature and Date

WARD INTERNATIONAL TRUCK
4856 BLOUNTSTOWN HIGHWAY
TALLAHASSEE FL 32304 -
(850)701-0111

**This proposal is not binding upon the seller without
Seller's Authorized Signature**

Official Title and Date