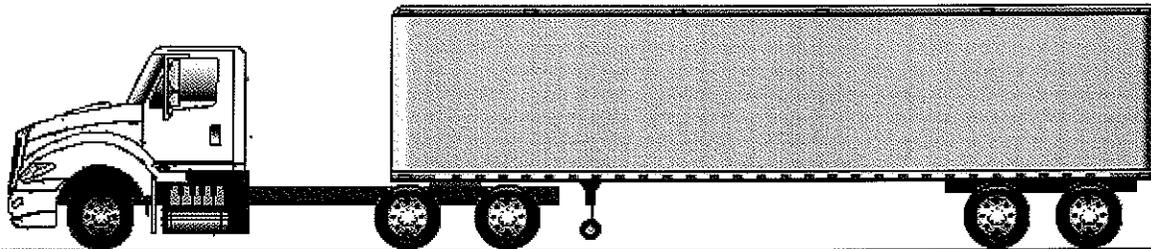


Prepared For:
CITY OF TALLAHASSEE
John McIntyre
PROCUREMENT SERVICES OFF
TALLAHASSEE, FL 32301-1731
(850)891 - 8282
Reference ID: N/A

Presented By:
WARD INTERNATIONAL TRUCK
JERRY LIVINGS
4856 BLOUNTSTOWN HIGHWAY
TALLAHASSEE FL 32304 -
(850)701-0111

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.



Model Profile
2012 PROSTAR+ 122 6x4 (LF687)

APPLICATION: General Freight Regional Haul 6x4 (DayCab)
MISSION: Requested GCWR: 80000. Calc. GVWR: 52000
 Calc. Start / Grade Ability: 12.10% / 1.54% @ 55 MPH
 Calc. Geared Speed: 80.5 MPH

FUEL ECONOMY: 6.12 MPG @ 55 MPH

DIMENSION: Wheelbase: 183.00, CA: 111.35, Axle to Frame: 53.00

ENGINE, DIESEL: {MaxxForce 13} EPA 10, 410 HP @ 1700 RPM, 1450 lb-ft Torque @ 1000 RPM, 1900 RPM
 Governed Speed, 410 Peak HP (Max)

TRANSMISSION, MANUAL: {Eaton Fuller UltraShift RTO-14910B-DM3} 10-Speed Fully Automatic Manual; With Aluminum Clutch Housing, With Overdrive, With Electronic Shift Controls, With Air Range Shift, With Internal Lube Oil Pump

CLUTCH: {Eaton Fuller AutoClutch DM1552} Two-Plate, Ceramic, 15.5" Diameter, 7 Spring Low Rate Damper, 1650 lb-ft Torque Capacity

AXLE, FRONT NON-DRIVING: {Hendrickson Steertek NXT} Wide Track, Fabricated Type, 12,000-lb Capacity

AXLE, REAR, TANDEM: {Meritor MT-40-14X-3CFR} Single Reduction, 0.374"(9.5mm) Wall Housing Thickness, 40,000-lb Capacity, R Wheel Ends, Amboid Gearing in Rear Rear Axle Gear Ratio: 3.70

CAB: Conventional

TIRE, FRONT: (2) 295/75R22.5 G399 LHS FUEL MAX (GOODYEAR) 517 rev/mile, load range G, 14 ply

TIRE, REAR: (8) 295/75R22.5 G399 LHS FUEL MAX (GOODYEAR) 517 rev/mile, load range G, 14 ply

SUSPENSION, REAR, AIR, TANDEM: {International} Ride Optimized Suspension (IROS); 52" Axle Spacing; 40,000-lb Capacity, 9.25" Ride Height, With Shock Absorbers

PAINT: Cab schematic 100HR
 Location 1: 9219, Winter White (Std)
 Chassis schematic N/A

<u>Code</u>	<u>Description</u>
LF68700	Base Chassis, Model PROSTAR+ 122 6x4 with 183.00 Wheelbase, 111.35 CA, and 53.00 Axle to Frame.
1616	FRAME RAILS WITH TAPERED REAR
1CBV	FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 367.4" (9333mm) Maximum OAL
1LRL	BUMPER, FRONT 3-Piece, Plastic, Aero, Molded Dark Gray Color
	<u>Includes</u> : LICENSE PLATE HOLDER
1WKJ	WHEELBASE RANGE 160" (405cm) Through and Including 185" (470cm)
2AUB	AXLE, FRONT NON-DRIVING {Hendrickson Steertek NXT} Wide Track, Fabricated Type, 12,000-lb Capacity
3ADC	SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf, 12,000-lb Capacity; With Shock Absorbers
	<u>Includes</u> : SPRING PINS Rubber Bushings, Maintenance-Free
	<u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.
4092	BRAKE SYSTEM, AIR Dual System for Tractor Applications
	<u>Includes</u> : BRAKE LINES Color and Size Coded Nylon : BRAKE PRESSURE INDICATOR Low Air Pressure Warning Light and Audible Alarm : DRAIN VALVE Manually Cable Operated (On Wet Tank Only) : GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster : GLAD HANDS (2) One for Service and One for Emergency; Trailer Hoses from Cab : HAND CONTROL VALVE, AIR Mounted on Steering Column : HOSE TENDER Back of Cab Mounted : PARKING BRAKE CONTROL Yellow and Red Knobs, Located on Instrument Panel : PARKING BRAKE VALVE Combination Valve for Tractor and Trailer : QUICK RELEASE VALVE Bendix On Rear Axle for Spring Brake Release: 1 for Forward Rear Axle : SLACK ADJUSTERS, FRONT Automatic : SLACK ADJUSTERS, REAR Automatic : SWITCH, AUXILIARY Interrupter for Cab and Trailer Clearance/Marker Lights (Blinks Lights with Headlight Switch in "ON" Position); Steering Wheel Mounted : TRACTOR PROTECTION VALVE : TRAILER HOSES AND CABLES 15' Coiled Lighting Cable with 7-Way Connector and with 15' Coiled Nylon Brake Hose
	<u>Notes</u> : Front and Rear Dust Shields not Included : Rear Axle is Limited to 40,000-lb GAWR with Code 04092 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered.
4196	BRAKES, FRONT, AIR CAM 16.5" x 5", Includes 24 SqIn Long Stroke Brake Chambers
4AAB	BRAKE CHAMBERS, ADDITIONAL (2) {Haldex} Spring Brake Type; 30/30 SqIn
	<u>Includes</u> : QUICK RELEASE VALVE Bendix On Rear Axle for Spring Brake Release: 1 Additional for Rear Rear Axle
4AZA	AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)
4ECC	AIR DRYER {Bendix AD-IS} With Heater, Includes Pressure Protection Circuits, Safety Valve, and Purge Tank
	<u>Includes</u> : AIR DRYER LOCATION Inside Left Rail, Aft of Transmission

<u>Code</u>	<u>Description</u>
4ETE	BRAKE CHAMBERS, FRONT AXLE {Haldex} 24 SqIn
4EVL	BRAKE CHAMBERS, REAR AXLE {Haldex GC3030LHDHO} 30/30 Spring Brake <u>Includes</u> : BRAKE CHAMBERS, SPRING (2) Rear Parking; WITH TRUCK BRAKES: All 4x2, 4x4; WITH TRACTOR BRAKES: All 4x2, 4x4; 6x4 & 6x6 with Rear Tandem Axles Less Than 46,000-lb. or GVWR Less Than 54,000-lb. : BRAKE CHAMBERS, SPRING (4) Rear Parking; WITH TRUCK BRAKES: All 6x4, 6x6; WITH TRACTOR BRAKES: 6x4 & 6x6 with Rear Tandem Axles 46,000-lb. or Greater or GVWR of 54,000-lb. or Greater
4NDB	BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake <u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.
4SPL	AIR COMPRESSOR 21.0 CFM Capacity
5710	STEERING COLUMN Tilting and Telescoping
5CAW	STEERING WHEEL 4-Spoke; 18" Dia., Black
5PSM	STEERING GEAR {Sheppard HD94} Power
6812	INNER-AXLE SHAFT 1710 Series in lieu of 1610 Series
7BDS	EXHAUST SYSTEM Single, Vertical Aftertreatment Device Frame Mounted Right Side; Includes Vertical Tail Pipe & Guard <u>Includes</u> : EXHAUST HEIGHT 10' Exhaust Height - Based on Empty Chassis with Standard Components (+ or - 1" Height) : MUFFLER/TAIL PIPE GUARD Non-Bright Finish
7SDA	ENGINE COMPRESSION BRAKE {MaxxFORCE} by Jacobs; for MaxxFORCE 11 & 13 Engines, With Selector Switch and On/Off Switch
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment <u>Includes</u> : CIGAR LIGHTER Includes Ash Cup, Center Console Mounted : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab : FUSES, ELECTRICAL SAE Blade-Type : HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever : HEADLIGHTS (2) Sealed Beam Halogen, One-Piece Wrap-Around Aerodynamic Design, with Chrome Plated Bezels : HORN, ELECTRIC Single : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light : STARTER SWITCH Electric, Key Operated : TURN SIGNAL SWITCH Manual Cancelling with Lane Change Feature : TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted : WIRING, CHASSIS Color Coded and Continuously Numbered
8GGN	ALTERNATOR {Bosch LH160} Brush Type, 12 Volt 160 Amp. Capacity, Pad Mounted
8MPT	BATTERY SYSTEM {Exide} (3) 12-Volt 1950CCA Total

<u>Code</u>	<u>Description</u>
8RBJ	CB ANTENNA {Pana-Pacific} Full Wave; 4.0' Length Includes "International" Name on Top
8RGY	CB RADIO Accommodation Package; Header Mounted; Feeds From Accessory Side of Ignition Switch; Includes Power Source and One (1) Antenna Base With Wiring
8RKH	RADIO {International} AM/FM Premium Stereo, With CD Player, Weatherband, Clock, Front & Rear Aux Input, USB Port, and Multiple Speakers, Includes iPod Command and Control
	<u>Includes</u> : SPEAKERS IN CAB (4) Coaxial
8TNY	STOP, TURN, TAIL & B/U LIGHTS {Truck Lite LED Multi-Function Lamp} With Anti-theft LED Bulbs for Stop, Turn & Tail Lights and Backup Lights
8WCL	HORN, AIR Black, Single Trumpet, Air Solenoid Operated
8WLL	LIGHT, WORK Pedestal Mounted BOC With Switch on Instrument Panel
	<u>Notes</u> : Feature Included with Sleeper Cab or Frame Access Packages.
8WNH	RUNNING LIGHT (2) Daytime
8WPZ	TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights
8WRB	HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on
8WXB	HEADLIGHT WARNING BUZZER Sounds When Head Light Switch is on and Ignition Switch is in "Off" Position
8WXC	STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start
	<u>Notes</u> : This starter is designed to work reliably without the need for thermal overcrank protection and provides the same warranty coverage as starters with thermal overcrank protection.
8XAH	CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III With Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses
9HAN	INSULATION, UNDER HOOD for Sound Abatement
9WAY	FRONT END Tilting, Fiberglass, With Three Piece Construction
	<u>Includes</u> : BUG SCREEN Front End; Mounted Behind Grille : GRILLE Chrome : HOOD TILT ASSIST Includes Torsion Bar Spring System
9WBN	FENDER EXTENSIONS Painted
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100
	<u>Includes</u> : PAINT SCHEMATIC ID LETTERS "HR"
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone
10WPR	MUD FLAP HOLDER Spring Loaded, Painted Black; With Red and White Reflective Tape; Less Flaps
10WSX	MUD FLAPS, REAR Black Poly, With International Logo; Less Holders
11MES	CLUTCH {Eaton Fuller AutoClutch DM1552} Two-Plate, Ceramic, 15.5" Diameter, 7 Spring Low Rate Damper, 1650 lb-ft Torque Capacity
	<u>Includes</u> : CLUTCH RELEASE BEARING Sealed

<u>Code</u>	<u>Description</u>
12BBA	<p>ENGINE, DIESEL {MaxxForce 13} EPA 10, 410 HP @ 1700 RPM, 1450 lb-ft Torque @ 1000 RPM, 1900 RPM Governed Speed, 410 Peak HP (Max)</p> <p><u>Includes</u> : AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only) : ANTI-FREEZE Yellow Shell Rotella Extended Life Coolant; -40 Degrees F/ -40 Degrees C; for MaxxForce 2010 Engines : COLD STARTING EQUIPMENT Automatic; With Engine ECM Control : CRUISE CONTROL Electronic; Controls Integral to Steering Wheel : ENGINE BLOCK Compacted Graphite Iron : ENGINE SHUTDOWN Electric, Key Operated : FUEL FILTER Top Access, Cartridge Type Filter Element; Engine Mounted : FUEL SYSTEM High Pressure Common Rail : GOVERNOR Electronic : HEAT MANAGEMENT SYSTEM Eco-Therm : OIL FILTER, ENGINE Drop-In Cartridge Type : OIL PAN Laminate Steel Composite : TURBO Twin Series : WET TYPE CYLINDER SLEEVES</p>
12THX	<p>FAN DRIVE {Horton V-Master-Ultra} Viscous</p> <p><u>Includes</u> : FAN Nylon</p>
12UBE	<p>RADIATOR Aluminum; Single Row, Down Flow System, 1429 SqIn, Front to Back, 764.1 SqIn CAC, 1123.3 SqIn LTR</p> <p><u>Includes</u> : DEAERATION SYSTEM with Sight Glass and Remote Mounted Coolant Reservoir : RADIATOR HOSES Premium, Rubber</p>
12UXH	FEDERAL EMISSIONS for 2010; MaxxForce 13 Engines
12VBC	<p>AIR CLEANER Single Element</p> <p><u>Includes</u> : AIR CLEANER with Vacuator : GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted</p>
12WCX	HOSE CLAMPS, RADIATOR HOSES {Gates} Shrink Band Type
12WEG	COLD STARTING EQUIPMENT Automatic; With Engine ECM Control
12WTA	FAN DRIVE SPECIAL EFFECTS Fan Cooling Ring with Fan Shroud Effects, Engine Mounted
12WZE	EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Regulations
13GPW	<p>TRANSMISSION, MANUAL {Eaton Fuller UltraShift RTO-14910B-DM3} 10-Speed Fully Automatic Manual; With Aluminum Clutch Housing, With Overdrive, With Electronic Shift Controls, With Air Range Shift, With Internal Lube Oil Pump</p> <p><u>Includes</u> : CLUTCH BRAKE Torque Limiting : FILL PLUG, MAGNETIC</p>
13WGJ	OIL COOLER, MANUAL TRANSMISSION Water to Oil Type Included in Radiator End Tank (REQUIRES TRANSMISSION LUBE PUMP)
13WLB	TRANSMISSION OIL {EmGard 50W} Synthetic; 22 thru 33.99 Pints
14GVD	AXLE, REAR, TANDEM {Meritor MT-40-14X-3CFR} Single Reduction, 0.374"(9.5mm) Wall Housing Thickness, 40,000-lb Capacity, R Wheel Ends, Amboid Gearing in Rear Rear Axle . Gear Ratio: 3.70

<u>Code</u>	<u>Description</u>
	<u>Includes</u> : POWER DIVIDER LOCK Electric over Air Operated, Cab Control with Indicator Light : REAR AXLE DRAIN PLUG (2) Magnetic, For Tandem Rear Axle
	<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. : When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance
14UNN	SUSPENSION, REAR, AIR, TANDEM {International} Ride Optimized Suspension (IROS); 52" Axle Spacing; 40,000-lb Capacity, 9.25" Ride Height, With Shock Absorbers <u>Includes</u> : CROSSMEMBER, SUSPENSION 3-Piece with Steel C-Channel and Cast Iron Ends <u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.
14WMJ	AXLE, REAR, LUBE {EmGard FE-75W-90} Synthetic Oil; 50 thru 64.99 Pints
15LKU	FUEL/WATER SEPARATOR {Racor} Fuel Pre-Filter and Filter Base, 10 Micron <u>Includes</u> : LOCATION FUEL/WATER SEPARATOR Mounted Left Rail in Wheel Well
15SJC	FUEL TANK Top Draw; Non-Polished Aluminum, 26" Diam., 100 U.S. Gal., 378 L Capacity Mounted Right Side, Under Cab
16030	CAB Conventional <u>Includes</u> : CLEARANCE/MARKER LIGHTS (5) Flush Mounted : COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window : CONSOLE, CENTER Includes Three Cup Holders and One Additional Storage Area (One Cup Holder Omitted when Automatic Transmission Push-Button Shifter Included), Located in the Lower Dash Console : DOME LIGHT, CAB Rectangular, Door and Instrument Panel Mounted Switch Activated, Timed Theater Dimming, Center Mounted, Integral to Console : GLASS, ALL WINDOWS Tinted : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (4) "B" Pillar and Door Mounted, Two Each Side : INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color : READING LIGHT, CAB Located in Overhead Console : STEP (4) Two Steps Per Door
16DAB	CAB INTERIOR TRIM ACCENT Dark Neutral
16GCT	GAUGE CLUSTER {Black Bezel} Black Face; English with English Electronic Speedometer and Tachometer for Air Brake Chassis, Includes Voltmeter, Engine Coolant Temp & Oil Pressure, Prim & Sec Air Pressure, Fuel w/Warning Ind. & Alarm; Odometer, Trip, Engine Hr., Trip Hr, Fuel Econ, Trip Average Fuel Econ <u>Includes</u> : GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout : WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)
16HKR	WINDOW, WING VENT (2) Fixed
16JYK	SEAT, DRIVER {National Model HP} Air Suspension, Intermediate Back, All Vinyl, 2 Arm Rests, Isolator, 7.5" Adjuster, 1 Chamber Lumbar, 2 Way Front Cushion, 3 Way Rear Cushion, 3-14 Degree Back Angle Adjustment, Bellows

<u>Code</u>	<u>Description</u>
	<u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type <u>Notes</u> : Color Will Match Interior Trim Accent Color.
16RAC	SEAT, PASSENGER {National 2000 Model 292} Non Suspension, Intermediate Back, All Vinyl, 11 Degree Back Angle Adjustment <u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type <u>Notes</u> : Color Will Match Interior Trim Accent Color.
16SDL	MIRRORS (2) {Lang Mekra} Rectangular, 7.44" x 14.84" & 7.44" sq. Convex Both Sides, 102" Inside Spacing, Breakaway Type, Heated Heads Thermostatic Controlled, Black Heads, Brackets and Arms
16VTG	CAB INTERIOR TRIM ProStar+; for Day Cab <u>Includes</u> : "A" PILLAR COVER Molded Plastic : CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic : CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger Sun Visors : COURTESY LIGHT (2) Driver and Passenger Door Mounted : DOOR TRIM, EXTERIOR Black Handle : DOOR TRIM, INTERIOR Black Handle : FLOOR COVERING Rubber, Black : FLOOR MATS, CAB Rubber : HEADLINER Soft Padded Cloth : INSTRUMENT PANEL TRIM Black : STORAGE POCKET, DOOR (2) Full Length, Driver and Passenger Door : SUN VISOR (3) Padded Vinyl: 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Vanity Mirror and Toll Ticket Strap, plus 1 Auxiliary Visor (Front Only), Driver Side : WINDOW CONTROLS, MANUAL Manual
16WCT	AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster <u>Includes</u> : HEATER HOSES Premium : HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps : REFRIGERANT Hydrofluorocarbon HFC-134A
27DRL	WHEELS, FRONT DISC; 22.5" Painted Steel, 5 Hand Hole, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Aluminum Hubs <u>Includes</u> : PAINT IDENTITY, FRONT WHEELS White <u>Notes</u> : Compatible Tire Sizes: 11R22.5, 12R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5, 295/75R22.5, 295/80R22.5
28DRL	WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 5 Hand Hole, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Aluminum Hubs. <u>Includes</u> : PAINT IDENTITY, REAR WHEELS White <u>Notes</u> : Compatible Tire Sizes: 11R22.5, 12R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5, 295/75R22.5, 295/80R22.5

Code

Description

: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.

35864

PAINT FENDER EXTENSIONS Single Color; Same as Number One Cab Schematic Color

7702498116

(2) TIRE, FRONT 295/75R22.5 G399 LHS FUEL MAX (GOODYEAR) 517 rev/mile, load range G, 14 ply

7702498116

(8) TIRE, REAR 295/75R22.5 G399 LHS FUEL MAX (GOODYEAR) 517 rev/mile, load range G, 14 ply

<u>Description</u>	<u>(USA DOLLAR)</u>	<u>Price</u>
Factory List Prices:		
Product Items	\$162,784.00	
Service Items	\$0.00	
Total Factory List Price Including Options:		\$162,784.00
Freight Charge	\$1,830.00	
Total Freight:		\$1,830.00
Total Factory List Price Including Freight:		\$164,614.00
Less Customer Allowance:		(\$65,847.55)
Total Vehicle Price:		\$98,766.45
Total Sale Price:		\$98,766.45
Total Per Vehicle Sales Price:		\$98,766.45
Net Sales Price:		\$98,766.45

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

Official Title and Date

Firm or Business Name

Authorized Signature

Authorized Signature and Date

WARD INTERNATIONAL TRUCK
4856 BLOUNTSTOWN HIGHWAY
TALLAHASSEE FL 32304 -
(850)701-0111

**This proposal is not binding upon the seller without
Seller's Authorized Signature**

Official Title and Date