

~TEREX®

Utilities

November 16, 2007

City of Tallahassee
Procurement Services
City Hall, 300 South Adams Street
Tallahassee, FL 32301

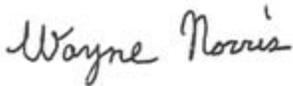
Reference: RFP No. 0195-06-BM-TC

Terex Utilities, Inc offers the following enhancements to the original proposal dated *08/17/2006* as an addendum to RFP No. 0195-06-BM-TC. The costs presented are based on the lowest cost to any governmental agency at the proposal date of *08/17/2006* and are subject to all the provisions and language of contract number 1555. All cost in the contract and in this addendum are subject to audit by the City of Tallahassee to verify the lowest cost provision.

Terex Utilities, Inc. appreciates this opportunity to partner with the City of Tallahassee for the purposes of providing the city with the highest quality and broadest range of electric utility equipment and utility bodies in the world.

If you have any questions about this, addendum or if I can be of further service please do not hesitate to contact me anytime.

Sincerely,



Wayne Norris
Vice President of Sales, East Region

WTEREX

Utilities

200 Edenway, White House, TN, 37188
Phone: 800-672-4911 Fax: 615-616-1273

Quotation

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11/08/2007

Tallahassee Electric Operation
2602 Jackson Bluff Rd
Tallahassee FL 32301

Attention: Terry Lowe

Phone: 850-891-5531

Fax: 850-891-5162

ADDENDUM TO CITY OF TALLAHASSEE CONTRACT #1555

Detail Description and pricing breakdown	Options
TL38P UNDER QUOTATION: 61810010 (TL38P) UNIT. PAGE (5) OF (9) ADD: 1'.5"OF WORKING HEIGHT TO EXISTING UNIT: TL40P.	\$1,605.00
UNDER QUOTATION: 61810010 (TL38P) UNIT. PAGE (5) OF (9) ADD: CHALLENGER 2900.	\$43,076.00
AIP * UNDER QUOTATION: 61810012 (TL41P) UNIT. PAGE (6) OF (10) ADD: 2' OF WORKING HEIGHT TO EXISTING UNIT: TL45P.	\$3,336.00
* UNDER QUOTATION: 61810012 (TL41P)UNIT. PAGE. (6) OF (10) ADD: 7'.5"OF WORKING HEIGHT TO EXISTING UNIT: TL50P.	\$7,317.00
* NOTE: WITH THE TL50P APPLICATION BODY STLYE WILL CHANGE FROM THE LLB132SA TO THE LLB 168 BODY STL YE.	\$1,185.00
TL41M * UNDER QUOTATION: 61810011 (TL41M) UNIT. PAGE (6) OF (11) ADD 2' WORKING HEIGHT TO EXISTING UNIT: TL45M.	\$3,990.00
* UNDER QUOTATION: 61810011 (TL41M) UNIT.. PAGE (6) OF (11) REDUCE WORKING HEIGHT 4' (TL37M) UNIT: TL37M	\$512.00
* ADD STACK BOOM TYPE ASSMEBLY (HR37M) UNIT:	(\$4,589.00)
* ADD STACK BOOM TYPE ASSMEBLY (HR42M) UNIT	\$3,033.00
* ADD STACK BOOM TYPE ASSEMBLY (HR46M) UNIT	\$4,170.00
?~ADD STACK BOOM TYPE ASSMEBL Y (HR50M) UNIT	\$7,560.00
* UNDER QUOTATION: 61810011 (TL41M) UNIT. PAGE (6) OF (11) ADD 7'.5" WORKING HEIGHT TO EXISTING UNIT: TLSOM	\$7,967.00

• NOTE: WITH THE TL50M APPLICATION BODY STYLE WILL CHANGE FROM THE LL132SA TO THE LLB168 BODY STLYE:	\$1,185.00
• *TLM units 1500-lb Hydraulic Articulating Side Mounted Jib And Winch: Infinite positioning through the 125 degrees of articulation envelope with 1-6 ft of extension and 5 pinning positions every 17 inches.	\$3,480.00
* HR37/40 units 1000-lb Hydraulic Articulating Side Mounted Jib With Winch	\$3,314.00
* HR37/40 units 1000-lb Hydraulic Articulating Under Slung Jib With Winch	\$3,253.00
* HR37/40 units Hydraulic Jib Extension With Extension Under Load Capabilities	\$1,663.00
* HR42/46/50 units 2000-lb Hydraulic Articulating Jib And Winch	\$3,478.00
* HR42/46/50 units Hydraulic Jib Extension Under Load	\$1,413.00
 5FC-55	
* UNDER QUOTATION: 61810003 (5FC-55) UNIT. PAGE (6) OF (11) ADD 5' WORKING HEIGHT TO EXISTING UNIT: 5FC-60	\$1,757.00
 5TC-55	
~TJNDER QUOTATION: 61810002 (5TC-55) UNIT. PAGE (6) OF (12)HEAVYDUTY SERIES (iCX-55 MODEL) WITH	\$3,237.00
TCX-55 Unit LOWER BOOM TRAVEL OF 118 DEGREES AND	\$850.00
TCX-55 2000-lb 120 DEGREE HYDRAULIC ARTICULATING HYDRAULIC EXTENSION UNDER LOAD JIB AND WINCH.	\$6,446.00
 * OVERCENTER SERIES (HRX-55 MODEL) WITH LOWER BOOM TRAVEL OF 118 DEGREES AND UPPER BOOM TRAVEL OF 210 DEGREES. HRX-55	\$6,263.00
HRX-55 Unit LOWER BOOM TRAVEL OF 118 DEGREES AND	\$850.00
HRX-55 Unit 2000-lb Hydraulic Articulating Jib And Winch with 130 degree articulation:	\$3,479.00
HRX-55 Unit Hydraulic Jib Extension Under Load:	\$1,415.00
 * 52FT (HRX52) DEDUCT 3' WORKING HEIGHT.	\$5,298.00
* 60FT (HRX60) ADD 5' WORKING HEIGHT.	\$7,305.00
 6TC-65MH	
* UNDER QUOTAION: 61810031 (6TC-65MH) UNIT. PAGE (5) OF (12) HEAVY DUTY SERIES (RMX-75) WITH 9'7" MORE WORKING HEIGHT	\$15,843.00
* HEAVY DUTY SERIES (RMX-75) WITH 13' SINGLE ELEVATOR	\$29,457.00
* HEAVY DUTY SERIES (RMX75) WITH 15' SINGLE ELEVATOR	\$32,240.00
 XT-55	
* UNDER QUOTATION: 61810013 (XT-55) UNIT. PAGE (2) OF (2) SHOW OPTIONS ADD 10 FT ELEVATOR TO (XT-55) UNIT	\$15,876.00

UNDER QUOTATION: 61810005 (COMMANDER 4045) PAGE (6) OF (13) ADD 2' SHEAVE HEIGHT (COMMANDER 4047) **\$4,300.00**

COMMANDER 5045 DERRICK

* UNDER QUOTATION: 61810006 (COMMANDER 5045) PAGE (6) OF (12) ADD 3' SHEAVE HEIGHT (COMMANDER 5048) **\$5,003.00**

L4045 DERRICK

* UNDER QUOTATION: 61810007 (TELELECT L4045) PAGE (6) OF (13) ADD HEAVY DUTY SERIES (XL4045) **\$6,431.00**

* ADD HEAVY DUTY SERIES WITH 2' SHEAVE HEIGHT. (XL4047) **\$8,829.00**

GENERAL DERRICK

* UNDER QUOTATION: 61810000 (GENERAL) PAGE (6) OF (11) ADD 15' FEET TO SHEAVE HEIGHT (GENERAL 80FT) **\$9,544.00**

XTRA UNITS WE COULD ADD IF WE HAVE THE OPTION:

TM105 / TM125 / COMMANDER 6000

4. ADDITIONS TO CONTRACT ADDENDUM:

ADD

Options for aU units:

EXTENDED (6) YEAR WARRANTY **\$4,884.00**

24" X 38" X 42" PLATFORM **\$1,008.00**

24" X 38" X 42" LINER **\$463.00**

24" X 38" X 42" SCUFF PAD **\$114.00**

24" X 38" X 42" FOAM FILLED PLATFORM COVER **\$117.00**

RADIAL OUTRIGGERS **\$7,168.00**

EXTRA HEAVY DUTY X-FRAME OUTRIGGERS **\$3,175.00**

EXTRA HEAVY DUTY A-FRAME OUTRIGGERS **\$3,523.00**

HEAVY DUTY A-FRAME OUTRIGGERS **\$2,912.00**

LEVEL RIDE TORSION BARS FOR REAR AXLE **\$823.00**

TURNER MANUFACTURING TORSION BAR STABILIZER FRONT AXLE. **\$938.00 ea.**

BOOM REST BLOCK (PART# 0408298) **\$156.00**

SWING AWAY BOOM REST (TU Part#STE0340) **\$381.00**

__J TOMATIC ROTARY TYPE BOOM LACTCHES	\$1,190.00
HINDSIGHT 20/20 REARVIEW CAMERA MODEL (CS-500)	\$820.00
REFLECTIVE D.O.T TAPE (PART # 65308833)	\$350.00
BUMPER MARKERS FLOURESENT ORANGE (PART# BA30066)	\$75.00
FLAG HOLDERS - PART# (FOP10067)	\$68.00
HYDRUALIC TEST KIT AND MINI CHECK COUPLERS	\$325.00
CARGO LIGHTS (PART# LA20026)	\$185.00 ea.
SWITCH AND COVER FOR CARGO AREA LIGHTS (LA63001) - (LA63002)	\$68.00
1600 WATT INVERTER	\$1,498.00
WHELEN 4" AMBER STROBE LIGHT (pART# L31HAF)	\$510.00 ea.
WHELEN BRUSH GUARDS - PART# L360BGB	\$141.00 ea.
TARGET TECH BACK UP ALARM (PART#MODEL 210505)	\$182.00
J GROUNDING CABLE 50'	\$174.00
AERIAL RESUE KIT - PART# TU FA30030	\$487.00
WHELEN # PSCABCCR (LED) COMPARTMENT LIGHTS	\$176.00 ea.
WHELEN MODEL# 50C03ZCR CLEAR WIG WAG LIGHT WITH GROMMET	\$230.00 ea.
WHELEN MODEL# 50A03ZCR FLUSH MOUNTED STROBE LIGHT.	\$220.00 ea.
COLLINS DYNAMICS DUAL STAGE DECK LIGHT (Model FX-12)	\$417.00 ea.
GO LIGHT 7900 WITH WIRELESS REMOTE	\$482.00 ea.
UNITY AG-S-4419 HALOGEN 6" FLOODLIGHT WITH MOUNTING BRACKET.	\$225.00 ea.
PETERSON LED 7-LAMP DOT LIGHTING PACKAGE	\$652.00
Y2" TEFLON SPACERS BETWEEN BODY AND COMPARTMENT BINS	\$261.00
SPINDLE BAR RACK -PAGE (6) OF (10)	\$289.00
LADDER TO BUCKET STEPS - PART#(FOP40019)	\$454.00
ILTON #676 - 6" VISE..	\$172.00
VICE BRACKET- BOLT ON	\$238.00

· VISE BRACKET SOCKET	\$506.00
· VISE BRACKET POCKET	\$412.00
· WIRE COIL STORAGE BRACKET	\$244.00
· LLB 132LP LINE BODY	\$4,542.00
· LLB168 LINE BODY	\$6,154.00
· LLB180 LINE BODY	\$7,390.00
· LLB132FA LINE BODY	\$5,461.00
· LLB200 LINE BODY	\$7,638.00
· 3/16" TREADPLATE DECKING PER INCH OF BODY FLOOR LENGTH	\$1.67 per inch
· 12 Ga. TREADPLATE DECKING PER INCH OF BODY FLOOR LENGTH	\$1.26 per inch
· 3/16" TREADPLATE DECKING PER INCH OF COMPARTMENT TOP LENGTH	\$1.67 per inch
· 12 Ga. TREADPLATE DECKING PER INCH OF COMPARTMENT TOP LENGTH	\$1.26 per inch
· MATERIAL DRAWER MOUNTED ON GRANT SLIDES WITH A LATCH	\$178.00 ea.
· TWIST TYPE T-HANDLE DOOR LATCH 3-POINT	\$37.00 ea.
· GAS CYLINDER DOOR HOLDER FOR VERTICAL DOOR.	\$26.00 ea.
· LOUVERED VENTS FOR BOX	\$59.00
· GAS ASSIST CYLINDERS FOR TOOL BOX	\$110.00
· SPRING LOADED DOOR HOLDER.	\$26.00 ea.
· ADJUSTABLE DIVIDERS FOR SLIDING DRAWER	\$35.00
· EQUIPTO DRAWER.	\$26.00 ea.
· SWNEL TYPE MATERIAL HOOK	\$7.00 ea.
· LOCKING SWIVEL TYPE MATERIAL HOOK	\$19.00 ea.
· DOUBLE DOORS FOR COMPARTMENT.	\$131.00
· LIFTUP TREADPLATE ACCESS STEPS FOR CURBSIDE ACCESS	\$336.00
· POSSUM BELLY UNDER BODY BETWEEN FRAME RAILS	\$212.00
· ADDITIONAL HEIGHT, DIVIDER, AND STOP FOR POSSUM BELLY	\$176.00

..ATERIAL RAIL WITH (6) SLIDING HOOKS	\$145.00
HORIZONTAL LADDER RACK WITH ROLLERS AT REAR	\$355.00
VERTICAL LADDER RACK WITH ROLLERS AT REAR	\$355.00
ENCLOSED LADDER BOX WITH REAR ROLLER AND VERTICAL REAR ACCESS DOOR.	\$810.00
6" PVC STORAGE TUBES WITH MOUNTING BRACKETS	\$171.00 ea.
12 Ga. 24" TAIL SHELF	\$647.00
12 Ga. 30" TAILSHELF	\$803.00
THROUGH COMPARTMENT WITH DROPDOWN ACCESS DOORS ON SS AND CS	\$259.00
THROUGH AND UNDERSLUNG COMPARTMENTS WITH DROPDOWN ACCESS DOORS ON SS ANDCS.	\$565.00
2" LIP AROUND PERIMETER AROUND TAIL SHELF RAISED ½"	\$271.00
REMOVALBLE COMPOSITE WOOD TAILGATE FOR BED AREA	\$95.00
POLE TAMP STORAGE	\$286.00
GROUND ROD STORAGE	\$286.00
STORAGE UNDER THE POSSUM BELLY WITH EXPANDED METAL BOTIOM	\$398.00
TALLAHASSEE T&D TOP MOUNTED BOXES FOR THE 40' UNIT	\$2,494.00
TALLAHASSEE T&D TOP MOUNTED BOXES FOR THE 55' UNIT	\$4,064.00
TALLAHASSEE T&D TOP MOUNTED BOXES FOR THE 65' UNIT	\$4,064.00
TALLAHASSEE T&D TOP MOUNTED BOXES FOR THE 45' DIGGER	\$4,083.00
HOT STICK BOX WITH DROP DOWN ACCESS DOOR	\$131.00
WOOD LINED HOT STICK BOX	\$142.00
EXPANDED METAL BASKET UP TO 96" LONG	\$360.00
EXPANDED METAL BASKET FROM 97" LONG TO 132" LONG	\$453.00
EXPANDED METAL BASKET FROM 133" LONG TO 168" LONG	\$577.00
EUNCHED METAL BASKET UP TO 96" LONG	\$465.00
PUNCHED METAL BASKET FROM 97" LONG TO 132" LONG	\$571.00
PUNCHED METAL BASKET FROM 133" LONG TO 168" LONG	\$677.00

NON-SKID PAINT ON FLOOR	\$130.00
NON-SKID PAINT ON TOP COMPARTMENTS	\$63.00
INSIDE BODY SPECKLED PAINT	\$322.00
PREMIUM PAINT OTHER THAN WHITE	\$773.00
UNDERCOAT BODY	\$322.00
180 DEGREE ROTATORS	\$2,435.00
DUAL TOOL OUTLETS WITH FLOW CONTROL	\$910.00
AUXILARY LET DOWN PUMP	\$839.00
OUTRIGGER PIN ACCESS FOR FRONT OF HEADER	\$112.00
23" WIRE TAKE UP REEL ADJUSTABLE FROM 6" TO 11'	\$540.00
SWING STEP THAT WILL NOT ALLOW SIDE TO SIDE MOVEMENT	\$371.00 ea.
MOUNTING BRACKET FOR WATER COOLER	\$89.00
REMOTE ENGINE START-STOP FROM REAR OF BODY	\$514.00
LEVEL INDICATOR BUBBLE TYPE	\$47.00 ea.
BACK UP ALARM (PART# TARGET TECH #210505	\$182.00
ALUMINUM WIRE RACK 31"H X 27"D 41"W MOUNTED AT HEADER	\$510.00
5000 LB PRESSURE GUAGE (PART# TEL70522)	\$124.00
½" COUPLINGS (PART# FRM20196K & FRMF20197K) FOR PRESSURE GUAGE	\$35.00
CHAIN SAW HOLDER PART NUMBER (FA30018)	\$238.00
110 VOLT OUTLET RECEPTICLE (TWIST LOCK)	\$170.00 ea.
WINCH CONTROL INSTALLED AT FRONT BUMPER WITH EMERGENCY STOP.	\$574.00
PCD24B CAPSTAN	\$3,835.00 Plus PPI
WOOD OUTRIGGER PADS	\$39.00 ea.
)ICA POLY OUTRIGGER PADS	\$133.00 ea.
CABLE TYPE GRIPSTRUT STIRUP STEPS	\$200.00 ea.

ACCESS STEPS TO COMMAND POST OR PLATFORM	\$410.00 ea.
CAB GUARD	\$1,472.00
TREE TRIMMER CAB GUARD	\$1,950.00
WINDOW GUARD	310.00
BOOM REST ON CAB GUARD	\$225.00
WIRED WRITE SYSTEM	\$1,204.00
FIRST AID KIT AND MOUNTING BRACKET	\$69.00
CATEGORY B RATING IN LUEI OF CATEGORY C	\$993.00
YACO CRYSTALYNE MAXIJACKET ROPE - 1" X 80' LONG	\$1,524.00
CONE HOLDER	\$142.00 ea.
DERRICK OPTIONS ONLY:	
ADD HANDLE RACK CONTROLS STAND BESIDE FOR CENTER MOUNTED UNITS WITH -RAULIC FOOT THROTTLE.	\$1,595.00
ADD CONTROLS AT REAR OF BODY STREETSIDE:	
* PEDESTAL MOUNTED CONTROLS	\$550.00
* SWING AWAY CONTROLS	\$1,965.00
* CONSOLE CONTROLS STREETSIDE FACING REAR	\$1,168.00
ADD STEP UP FOR RIGHT REAR CORNER MOUNTED CONTROLS	\$385.00 ea.
ADD UNIT RIGHT REAR CONER MOUNT	\$7,150.00
ADD (CER) FOR CAPSTAIN MOUNT ON BOOM TIP.	\$2,118.00